

Alternate Seat Cabin Configuration, Revenue Analysis

	Full							
	Capacity	1st	Business	Premium Eco.	Economy+	Economy	Econ.Rev. Subtotal	
A	427		42			385	423.500	
B	299	14	56	44		185	203.500	
C	373		48	36		289	317.900	
D	303	8	67	28		200	220.000	
E	354	8	42			304	334.400	
F	289	8	52	24	21	184	202.400	
G	298	8	52		36	202	222.200	
H	313	8	56			249	273.900	
		1st Rev	Business Rev.	PE Rev	Econ+ Rev	PRM-Rev Subtotal	Total Revenue	Per PAX Rev
A			189.000			189.000	612.500	1.434
B	1	126.000	252.000	110.000		488.000	691.500	2.313
C	2		216.000	90.000		306.000	623.900	1.673
D	3	72.000	252.000	70.000		394.000	614.000	2.026
E		72.000	189.000			261.000	595.400	1.682
F	NB/PAX	72.000	234.000	60.000	27.300	393.300	595.700	2.061
G		72.000	234.000		46.800	352.800	575.000	1.930
H		72.000	252.000			324.000	597.900	1.910
	Break Even	61.7%						
	Occ.	1st	Business	Premium Eco.	Economy+	Economy	Econ.Rev. Subtotal	
A	264		26			238	261.300	
B	185	9	35	27		114	125.560	
C	230		30	22		178	196.144	
D	186	5	41	17		123	135.740	
E	219	5	26			188	206.325	
F	179	5	32	15	13	114	124.881	
G	184	5	32		22	125	137.097	
H	194	5	35			154	168.996	
		1st Rev	Business Rev.	PE Rev	Econ+ Rev	PRM-Rev Subtotal	Total Revenue	Per PAX Rev
A			116.613			116.613	377.913	1.431
B	1	77.742	155.484	67.870		301.096	426.656	2.306
C	3		133.272	55.530		188.802	384.946	1.674
D	2	44.424	186.026	43.190		273.640	409.380	2.201
E		44.424	116.613			161.037	367.362	1.677
F	NB/PAX	44.424	144.378	37.020	16.844	242.666	367.547	2.053
G		44.424	144.378		28.876	217.678	354.775	1.928
H		44.424	155.484			199.908	368.904	1.902
	Mkt.Avg.	80,6%						
	Occ.	1st	Business	Premium Eco.	Economy+	Economy	Econ.Rev. Subtotal	
A	333		21			310	341.341	
B	240	11	45	35		149	164.021	
C	301		39	29		233	256.227	

D	244	6	54	23		161	177.320	
E	249	4	24			245	269.526	
F	232	6	42	19	17	148	163.134	
G	240	6	42		29	163	179.093	
H	252	6	45			201	220.763	
		1st Rev	Business Rev.	PE Rev	Econ+ Rev	PRM-Rev Subtotal	Total Revenue	Per PAX Rev
A			93.990			93.990	435.331	1.307
B	1	101.556	203.112	88.660		393.328	557.349	2.322
C	2		174.096	72.540		246.636	502.863	1.671
D		58.032	243.009	56.420		357.461	476.749	1.954
E		35.806	107.730			143.536	413.062	1.659
F	3	58.032	188.604	48.360	22.004	317.000	480.134	2.070
G		58.032	188.604		37.721	284.357	463.450	1.931
H		58.032	203.112			261.144	481.907	1.912
	Var.Load.	84% Econ	36% Econ+	57% PE, Business, First				
	Capacity	1st	Business	Premium Eco.	Economy+	Economy	Econ.Rev. Subtotal	
A	486		24			408	449.064	
B	220	8	32	25		155	170.940	
C	291		27	21		243	267.036	
D	227	5	38	16		168	184.800	
E	260	5	24			255	280.896	
F	212	5	30	14	8	155	170.016	
G	218	5	30		13	170	186.648	
H	246	5	32			209	230.076	
		1st Rev	Business Rev.	PE Rev	Econ+ Rev	PRM-Rev Subtotal	Total Revenue	Per PAX Rev
A	1		107.730			107.730	556.794	1.146
B	2	71.820	143.640	62.700		278.160	449.100	2.041
C	3		123.120	51.300		174.420	441.456	1.517
D		41.040	171.855	39.900		252.795	396.555	1.747
E		41.040	107.730			148.770	429.666	1.653
F	NB/PAX	41.040	133.380	34.200	9.828	218.448	388.464	1.832
G		41.040	133.380		16.848	191.268	377.916	1.734
H		41.040	143.640			184680	414.756	1.686